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## **NEWLY FORMED REAL ESTATE CAPITAL ADVISORY AND INVESTMENT MANAGEMENT FIRM**

**New York, NY.** Cadence Capital Group, LLC (“Cadence Capital”) has been formed to address the needs of real estate investors in this complex and challenging economic climate. The firm brings together a deep bench of industry professionals to focus on capital markets-related opportunities including REIT and CMBS investment advice, portfolio risk assessment, capital placement, and securities valuation.

Many groups have recently been formed to pursue distressed debt investments and advisory work in commercial real estate but, Scott Robinson, Managing Partner of Cadence Capital, believes that the breadth of experience of this team gives them a competitive advantage. Robinson remarked, “We take a very unique and valuable approach to analyzing real estate and real estate securities – it starts with a thorough review of the credit risk of real estate, which is often forgotten as the foundation for real estate valuation. With this understanding, we can then properly assess and value each investment in the capital stack, from the most stable first mortgage to the controlling equity stake. As such, our team is fully equipped to help our clients achieve superior performance.”

Jeff Carus, Managing Partner of Cadence Capital added, “We have a deep understanding of real estate dynamics, what it takes to maximize cash flow generation, and create long term value. Cadence Capital is focused on providing our clients with superior investment ideas based on our risk assessment, market knowledge and valuation expertise of real estate.”

The third partner, Dr. Tom G Geurts added that, “Our research-based investment methodology provides our clients with a flexible, cost-effective approach. Whether we provide an in-depth portfolio analysis or take on a full charge asset management role, our focus on results will consistently benefit our clients. Many firms pursue so-called naïve diversification, however ours will be pro-active and fundamentally sound.”

Cadence Capital Group, LLC consists of a team of real estate veterans, all of whom bring significant experience in three key disciplines, namely (1) risk assessment and securities valuation, (2) lending and capital markets, and (3) ownership and management. Cadence Capital’s senior team members have on average 15 years experience spanning multiple economic and real estate cycles.

Cadence Capital Group, LLC is a New York-based real estate capital advisory and investment management firm. Through a unique combination of experienced and skilled real estate professionals, extensive industry contacts and relevant insight, Cadence Capital has the specialized skills required to help their clients successfully navigate these markets. Cadence Capital’s area of specialties includes risk assessment, securities valuation and property investing. Please visit [www.cadencecapitalgroup.com](http://www.cadencecapitalgroup.com)